



CALIFORNIA PUBLIC UTILITIES COMMISSION



April 2, 2014

Wednesday

7:30 a.m. - 1:30 p.m.

CPUC/SCE

Los Angeles Small Business Expo

Skirball Cultural Center
2701 N. Sepulveda Blvd.
Los Angeles, CA 90049

2014 SMALL BUSINESS EXPO

- California and its utilities want your business.
- Meet with local and state agencies and utilities like SCE, PG&E, AT&T, Verizon, Water and more.
- Learn how to get contracts and sell goods and services!

FREE



Free event features presentations by government agencies and utilities and matchmaking opportunities with Procurement Specialists (one-on-one scheduled meetings).

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| 7:30 - 8:30 a.m. | Complimentary Continental Breakfast and On-site Registration |
| 8:30 - 9 a.m. | Opening Comments by Commissioner Catherine J.K. Sandoval, CPUC |
| 9 - 1:30 p.m. | Business Matchmaking (10 minute appointments with buyers, project managers and prime contractors) and Vendor/Resource fair |

Workshops:

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| 9 - 10 a.m. | Connecting Small Businesses with State and Utility Contracts |
| 10 - 11 a.m. | Small Business Suppliers Go Green |
| 11 - 12:30 p.m. | Certified Now What – How to Market Your Business to Public Agencies and Utilities |
| 12:30 - 1:30 p.m. | Access to Capital: How Small Business Can Access Financing! |

We encourage you to register in advance.

Registration link: <https://ia.cpuc.ca.gov/smbiz>

To participate in the Business Matchmaking, create a profile at
<http://procurementregistration.com/wbec/>

For more information or questions, please contact smallbiz@cpuc.ca.gov or (800) 253-0500